## FILED

Department of Real Estate P. O. Box 187007 Sacramento, CA 95818-7007 Telephone: (916) 227-0789

October 3, 2011

DEPARTMENT OF REAL ESTATE

By Allon

# BEFORE THE DEPARTMENT OF REAL ESTATE STATE OF CALIFORNIA

\* \* \*

To:

SOE CONSULTING SERVICES, LLC,
THE HOME LOAN AUDITORS, LLC,
CENTURY LAW CENTER, LLC,
RAUL LUNA, ELENA RAMIREZ,
ARACELI CASTRO, ORALIA GUTIERREZ,
and HORTENCIA LEON.

ORDER TO DESIST AND REFRAIN
(B&P Code Section 10086)

The Real Estate Commissioner of the State of California (Commissioner) has caused an investigation to be made of the activities of SOE CONSULTING SERVICES, LLC (SOE), THE HOME LOAN AUDITORS, LLC (THLA), CENTURY LAW CENTER, LLC (CLC), RAUL LUNA (LUNA), ELENA RAMIREZ (RAMIREZ), ARACELI CASTRO (CASTRO), ORALIA GUTIERREZ (GUTIERREZ), and HORTENCIA LEON aka HORTENCIA LEON MALAGON (LEON) including engaging in the business of, acting in the capacity of, advertising, or assuming to act as a real estate broker in the State of California within the meaning of Section 10131(d) of the California Business & Professions Code (the Code). Based upon the findings of that investigation, as set forth below, the Commissioner has determined and is of the opinion that SOE, THLA, CLC, LUNA, RAMIREZ, CASTRO,

GUTIERREZ, and LEON have violated Section 10130 of the Code by engaging in the business of or acting as a real estate salesperson or broker, within the meaning of Sections 10085.5 (charging an advance fee), 10130 (act as a real estate broker or salesman without a license) and 10131(d) (soliciting borrowers for services in connection with loans secured by real property) of the Code without first having obtained a real estate license from the California Department of Real Estate (Department) and that LUNA has employed and compensated RAMIREZ, CASTRO, GUTIERREZ, LEON and ALCARAZ to perform acts which require a real estate license, in violation of Section 10137 of the Code. Whenever acts referred to below are attributed to SOE, THLA, CLC and LUNA, those acts are alleged to have been done by SOE and LUNA, acting by itself, or by and/or through one or more agents, associates, and/or coconspirators, and using other names or fictitious names unknown at this time (the related entities).

#### FINDINGS OF FACT

- 1. At no time mentioned herein was SOE, licensed by the Department as a real estate broker.
- 2. At no time mentioned herein was THLA, licensed by the Department as a real estate broker.
- 3. At no time mentioned herein was CLC, licensed by the Department as a real estate broker.
- 4. At all times mentioned herein, LUNA was licensed by the Department as a real estate broker, until the license expired on May 9, 2011.
- 5. At no time mentioned until October 18, 2010 herein was RAMIREZ, licensed by the Department as a real estate broker or real estate salesperson, as appropriate.
- 6. At no time mentioned herein was CASTRO, licensed by the Department as a real estate broker or real estate salesperson, as appropriate.
- 7. At no time mentioned herein was GUTIERREZ, licensed by the Department as a real estate broker or real estate salesperson, as appropriate.

- 8. At no time mentioned herein was LEON, licensed by the Department as a real estate broker or real estate salesperson, as appropriate.
- 9. At no time mentioned here did SOE, THLA, CLC, LUNA, RAMIREZ, CASTRO, GUTIERREZ, or LEON have any Advanced Fee Materials approved by the Department.
- 10. At all times mentioned herein between on or about October 2008, and continuing up to at least June of 2011, SOE, THLA, CLC and LUNA engaged in and hired RAMIREZ, CASTRO, GUTIERREZ, and LEON to engage in the business of, act in the capacity of, or assume to act as a real estate brokers within the State of California within the meaning of Section 10131(d) of the Code, including solicitation of borrowers for or negotiation of loans or performance of services for borrowers or lenders or note owners in connection with loans secured directly or collaterally by liens on real property, including but not limited to direct solicitation as described above of individual mortgage borrowers whose names are set forth below.
- 11. On or about December 5, 2008 through February 9, 2009, LEON collected three advance fee payments of \$1,450.00 each from Raquel H. to perform a loan modification on that certain real property commonly known as 1321 E. Main Street, Stockton, California. LEON failed to obtain a loan modification on this property and also failed to refund any of the fees to Raquel H.
- 12. On or about May 8, 2009 through August 28, 2009, CASTRO collected four advance fee payments of \$1,250.00 each from Alicia F. to perform a loan modification on that certain real property commonly known as 1552 Montecito Drive, Livingston, California. CASTRO failed to obtain a loan modification on this property and also failed to refund any of the fees to Alicia F.
- 13. On of about August 11, 2009, through September 10, 2009, CASTRO collected three advance fee payments totaling \$5,000.00 from Leticia S. to perform a loan modification on that certain real property commonly known as 113 Calaveras Avenue, Modesto, California.

CASTRO failed to obtain a loan modification on this property and also failed to refund any of the fees to Leticia S.

- 14. On or about June 26, 2009, through September 14, 2009, CASTRO collected four advance fee payments of \$1,250.00 each from Juan and Jovita V. to perform a loan modification on that certain real property commonly known as 910 Inyo Avenue, Modesto, California. CASTRO failed to obtain a loan modification on this property and also failed to refund any of the fees to Juan and Jovita V.
- 15. On or about March 11, 2010, the Department placed an undercover call to SOE to verify if SOE still offered loan modification services. The person who answered the call was CASTRO, who confirmed that SOE performed loan modification services and that an advance fee of \$2,500.00 was required.
- 16. On or about March 16, 2011, the Department placed an undercover call to SOE to verify if GUTIERREZ still offered loan modification services. GUTIERREZ indicated that she did perform loan modification services and that an advance fee of \$2,500.00 was required.
- 17. On or about March 22, 2011, the Department placed an undercover call to RAMIREZ to confirm her involvement with SOE. RAMIREZ indicated that she performed loan modifications, was hired by LUNA doing business as the Home Loan Auditors, and that an advance fee of \$5,000.00 was required.

#### **CONCLUSIONS OF LAW**

Based on the Findings of Fact contained in paragraphs 1 through 17, SOE, THLA, CLC, LUNA, RAMIREZ, CASTRO, GUTIERREZ, and LEON, among other things, solicited and/or performed services for borrowers, including but not limited to Raquel H., Alicia F., Leticia S., Juan V. and Jovita V., in connection with loans secured directly or collaterally by liens on real property or on a business opportunity, for or in expectation of a compensation and claimed, demanded, charged, received, collected or contracted for an advanced fee for such services. Thus, SOE, THLA, CLC, RAMIREZ, CASTRO, GUTIERREZ, and LEON violated Sections 10130, 10131(d) and 10085.5 of the Code and

LUNA violated Sections 10085.5 and 10137 of the Code.

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#### **DESIST AND REFRAIN ORDER**

Now, therefore RAUL LUNA, ELENA RAMIREZ, ARACELI CASTRO, ORALIA GUTIERREZ, HORTENCIA LEON aka HORTENCIA LEON MALAGON, and SOE CONSULTING SERVICES, LLC, THE HOME LOAN AUDITORS, LLC, CENTURY LAW CENTER, LLC, their employees, agents, official successors and assigns, ARE HEREBY ORDERED to immediately desist and refrain from:

- Performing any and all acts within the State of California for which a real estate (1) broker license is required, unless and until they obtain a real estate broker license.
- Charging, demanding, contracting for or receiving advance fees, as that term is **(2)** defined in Section 10026 of the Code, for any of the services you offer to others, unless and until you demonstrate and provide evidence satisfactory to the Commissioner that you are properly licensed by the Department and that SOE CONSULTING SERVICES, LLC, THE HOME LOAN AUDITORS, LLC, CENTURY LAW CENTER, LLC, RAUL LUNA, ELENA RAMIREZ, ARACELI CASTRO, ORALIA GUTIERREZ, and HORTENCIA LEON aka HORTENCIA LEON MALAGON:
- (a) Have an advance fee agreement which has been submitted to the Department and which is in compliance with Section 2970 and 2972 of the Regulations;
- (b) Have placed all previously collected advance fees into a trust account for that purpose and are in compliance with Section 10146 (deposit of advance fees into trust account) of the Code; and
- (c) Have provided an accounting to trust fund owner-beneficiaries pursuant to Section 2972 of the Regulations.
- Demanding, claiming, collecting and/or receiving advance fees, as that term is (3) defined in Section 10026 of the Code, in any form, and under any conditions, with respect to the performance of loan modification or any other form of mortgage loan forbearance services in connection with loans on residential property containing four or fewer dwelling units.

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Now, therefore RAUL LUNA IS HEREBY ORDERED TO immediately desist and refrain from:

(1) Employing and/or compensating unlicensed persons for performing acts which require a real estate license until those persons are properly licensed as real estate salespersons or real estate brokers.

DATED: 9/27/11

BARBARA J. BIGBY Acting Real Estate Commissioner

**Notice:** Business and Professions Code Section 10139 provides that, "Any person acting as a real estate broker or real estate salesperson without a license or who advertises using words indicating that he or she is a real estate broker without being so licensed shall be guilty of a public offense punishable by a fine not exceeding twenty thousand dollars (\$20,000), or by imprisonment in the county jail for a term not to exceed six months, or by both fine and imprisonment; or if a corporation, be punished by a fine not exceeding sixty thousand dollars (\$60,000)..."

Sage International, Inc.
Attn: Suzanne L. Allen
Agent for Service of Process for:
SOE CONSULTING SERVICES, LLC. and
CENTURY LAW CENTER, LLC.
4618 Flores Avenue
Rohnert Park, CA 94628

1	Sage International, Inc.
2	Attn: Suzanne L. Allen
	Agent for Service of Process for:
3	SOE CONSULTING SERVICES, LLC. and
4	CENTURY LAW CENTER, LLC.
7	1135 Terminal Way, #209
5	Reno, NV 89502
6	ARACELI CASTRO, Individually and
7	As Agent for Service of Process for:
,	THE HOME LOAN AUDITORS, LLC.
8	1941 Mitchell Road, Suite F Ceres, CA 95307
.9	Ceres, CA 95507
9	ARACELI CASTRO, Individually and
10	As Agent for Service of Process for:
11	THE HOME LOAN AUDITORS, LLC.
11	2221 Hidden Oak
12	Ceres, CA 95307
13	RAUL LUNA
	1400 Mitchell Road
14	Modesto, CA 95351
15	
	ELENA RAMIREZ
16	5117 Blackberry Court
17	Keyes, CA 95328
18	ELENA RAMIREZ
10	5625 Prairie Dawn Way
19	Elk Grove, CA 95757
20	ORALIA GUTIERREZ
0.1	20959 Third Avenue
21	Stevinson, CA 95374
22	
	HORTENCIA LEON aka HORTENCIA LEON MALAGON
23	4136 Esmar Road
24	Ceres, CA 95307
25	
26	A TOTAL DAVIA
27	ATTY: RKU/km
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